Strategic Staffing for an IT Service Provider

We help engage your team at every step of the hiring process. Whether you don't know what skill sets you need, are unable to vet highly technical skills, or are looking for someone to own the entire process for you, our experts are ready to engage.

CLIENT BACKGROUND

Our client is a Chicago-based IT service provider who had an urgent need to get top tier technical talent quickly.

CHALLENGE

This company, like many of our clients, needs to have top tier talent for a wide variety of very specialized technical solutions. Having a large need and tight timeline to fill the roles, they had to look for help to make sure this was a seamless process.

SOLUTION

PSM Partners engaged this client by first stepping back and creating a holistic business strategy. It was quickly clear that in addition to talent, they needed a strategy for efficiently scaling their team. Starting with completing a business strategy, we quickly were able to put together a roadmap that included a timeline to hire, a salary range for the various roles that allowed for them to plan budgets, and soon after several candidates who we prescreened to be a good fit both from a technical perspective and cultural perspective.

KEY TAKEAWAYS:



Created a holistic business strategy to scale their team efficiently.



Generated a roadmap consisting of hiring timelines, salary ranges & a budget.